



# PRICING SUBMITTAL SHEET

## INSTALLATION AND UPGRADE OF CONTROLS AUTOMATION SYSTEMS

**SOLICITATION NO.:** IFB 1100 JMF1015

**BUYER:** JULIA FINN

**Special Instructions:** Offerors must use this Pricing Sheet to submit pricing. Be advised that altering the pricing sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.

Prices offered on the pricing sheet shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, insurance, or shipping to deliver items to the Austin, Texas, area. Transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) shall be reimbursed per the Terms and Conditions. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.

### CATEGORY 1 - HOURLY LABOR RATE

ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY	UNIT OF MEASUREMENT	UNIT PRICE	EXTENDED PRICE
1.1	Senior Project Manager	50	HOUR	\$143.00	\$7,150.00
1.2	Project Manager	200	HOUR	\$124.50	\$24,900.00
1.3	CAD Design Senior	60	HOUR	\$94.50	\$5,670.00
1.4	CAD Design Technician	40	HOUR	\$82.00	\$3,280.00
1.5	Control Integration Manager	30	HOUR	\$110.50	\$3,315.00
1.6	Control Integration Technician	40	HOUR	\$96.00	\$3,840.00
1.7	Control System Programmer/Specialist	30	HOUR	\$154.00	\$4,620.00
1.8	Control System Technician (Calibration)	20	HOUR	\$96.00	\$1,920.00
1.9	Phone-in Technical Support	40	HOUR	\$124.50	\$4,980.00
1.10	Panel Production Supervisor	20	HOUR	\$60.00	\$1,200.00
1.11	Panel Technician	40	HOUR	\$52.00	\$2,080.00
SUBTOTAL FOR CATEGORY 1 =					\$62,955.00

CATEGORY 2 - HOURLY LABOR RATE FOR OTHER POSITIONS		
Please list any additional related positions. Information in this Category will not be evaluated, and the City does not guarantee the purchase of any additional services. Please include additional pages as necessary.		
ITEM NO.	ITEM DESCRIPTION	HOURLY RATE
2.1	Fiber Optic Technician	\$98.00
2.2		
2.3		
2.4		
2.5		
SUBTOTAL FOR CATEGORY 2 =		\$98.00

CATEGORY 3 - NON-SPECIFIED SERVICES		
Please list any additional related services your Company can offer the City. Information in this Category will not be evaluated, and the City does not guarantee the purchase of any additional services. Please include additional pages as necessary.		
ITEM NO.	SERVICE DESCRIPTION	HOURLY RATE
3.1		
3.2		
3.3		
3.4		
3.5		

CATEGORY 4 - NON-SPECIFIED ITEMS (EQUIPMENT RENTAL & MATERIALS)		
Please list equipment and material categories your Company can offer the City. Information in this Category will not be evaluated, and the City does not guarantee the purchase of any additional services. Please include additional pages as necessary. Reference Terms & Conditions Section 1.46.		
ITEM NO.	EQUIPMENT DESCRIPTION	PERCENTAGE OF MARKUP
4.1	All Equipment and Rentals	15%
4.2		
4.3		
4.4		

4.5		
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<u>COMPANY NAME:</u>	Control Panels USA, Inc.		
<u>EMAIL ADDRESS:</u>	bwetherholt@controlpanelsusa.net		
<u>CONTRACT MANAGER NAME:</u>		Brian Wetherholt	
<u>CONTRACT MANAGER PHONE NUMBER:</u>		512-863-3224	
<u>CONTRACT MANAGER EMAIL ADDRESS:</u>		bwetherholt@controlpanelsusa.net	